

PITTSBURGH BUSINESSTIMES

AUGUST 3, 2012

LARGEST PITTSBURGH-AREA SPECIALTY CONTRACTORS

(Ranked by 2011 local office billings¹)

	Name Address Phone / website	Local office billings 2011/ Percent change	Backlog	Local/ total employees	Top local executive(s)	Business description/specialties
1	CentiMark Corp. 12 Grandview Circle, Canonsburg, PA 15317 (724) 514-8572 / www.centimark.com	\$474,200,000 17.3%	\$101,621,652	250 3,000	Edward Dunlap; Timothy M. Dunlap, timothy.dunlap@centimark.com	Commercial roofing and flooring contractor, reroofing, repairs, emergency repairs, daylighting/energy savings solutions, concrete floor polishing, on-line roofing and flooring customer initiatives
2	American Bridge Co. 1000 American Bridge Way, Coraopolis, PA 15108 (412) 631-1000 / www.americanbridge.net	\$411,054,662 -30.8%	DND	250 1,000	Michael Flowers, mflowers@americanbridge.net	Construction, manufacturing, and engineering for complex bridge structures and marine works
3	Limbach Facility Services LLC 31-35th St., Pittsburgh, PA 15201 (412) 359-2100 / www.limbachinc.com	\$296,052,000 22%	\$228,032,000	95 836	Mike Balistreri, mike.balistreri@limbachinc.com	National mechanical contractor and service firm
4	McCarl's Inc. 1413 Ninth Ave., P.O. Box 191, Beaver Falls, PA 15010 (724) 843-5660 / www.mccarl.com	\$149,000,000 22.6%	\$45,000,000	500 1,400	Robert W. Santillo	Industrial contractor specializing in process piping, maintenance and fabrication services for the power, steel, chemical, and manufacturing industries
5	Wellington Power Corp. 40th and Butler streets, Pittsburgh, PA 15201 (412) 681-0103 / www.wellingtonpower.com	\$147,000,000 -27.4%	\$93,000,000	200 550	Bridget K. Loftus Paul K. Loftus	Electrical infrastructure and energy
6	Nicholson Construction Co. 12 McClane St., Cuddy, PA 15031 (412) 221-4500 / www.nicholsonconstruction.com	\$146,306,000 13.1%	DND	77 238	Andrew Walker	Geotechnical contractor specializing in deep foundations, earth retention, ground treatment, and ground improvement
7	Sargent Electric Co. 2767 Liberty Ave., Pittsburgh, PA 15222 (412) 391-0588 / www.sargent.com	\$95,000,000 15.4%	DND	320 650	Stephan H. Dake	Electric contractor
8	W.G. Tomko Inc. 2559 Route 88, Finleyville, PA 15332 (724) 348-2000 / www.wgtomko.com	\$92,000,000 24%	DND	200 350	William G. Tomko III	Mechanical contractor
9	Lighthouse Electric Co. Inc. 1957 Route 519 South, Canonsburg, PA 15317 (724) 873-3500 / www.lighthouseelectric.com	\$83,000,000 25.8%	\$39,000,000	225 275	Todd Mikec, todd.mikec@lighthouseelectric.com	Electrical and teledata construction firm, concentrating on commercial, institutional and industrial projects
10	SSM Industries Inc. 3401 Grand Ave., Neville Island, PA 15225 (412) 777-5100 / www.ssm.biz	\$76,848,000 8.5%	\$68,000,000	185 353	Tom Szymczak, tszymczak@ssm.biz	HVAC, plumbing, industrial, special metals fabrication and spiral duct, power group
11	McKamish Inc.* 50 55th St., Pittsburgh, PA 15201 (412) 781-6262 / www.mckamish.com	\$73,100,000 NA	DND	373 417	David McKamish, davidm@mckamish.com	Mechanical, specialty metals, HVAC and plumbing contractor
12	Richard Goettle Inc. 135 Cumberland Road, Suite 217, Pittsburgh, PA 15237 (412) 635-7155 / www.goettle.com	\$69,000,000 21.1%	\$40,000,000	40 200	Ralph Pagone	Design-build contractor
13	Ruthrauff Sauer 400 Locust St., McKees Rocks, PA 15136 (412) 771-6800 / www.rsemc.com	\$62,667,000 22.9%	\$31,000,000	205 205	Raymond Gajski, rgajski@rsemc.com	Full-service design/build mechanical contractor
14	Wyatt Inc. 4545 Campbells Run Road, Pittsburgh, PA 15205 (412) 787-5800 / www.wyattinc.com	\$49,000,000 -9.3%	\$35,000,000	300 350	Frederick T. Episcopo, fepiscopo@wyattinc.com	Interior contractor for industrial, institutional and commercial markets
15	Century Steel Erectors Co. LP 210 Washington Ave., P.O. Box 490, Dravosburg, PA 15034 (412) 469-8800 / www.centurysteel.com	\$37,021,000 -0.1%	DND	185 185	Donn Taylor	Steel erection
16	Burns & Scalo Roofing Co. Inc. 22 Rutgers Road, Suite 200, Pittsburgh, PA 15205 (412) 928-3060 / www.burns-scalo.com	\$33,456,885 16.9%	\$18,573,878	235 300	Jack F. Scalo	Commercial and residential roofing, metalwall panels, vegetative roofs, solar panels, skylights, waterproofing, repair and maintenance
17	Power Piping Co. 436 Butler St., Pittsburgh, PA 15223 (412) 323-6200 / www.powerpipingcompany.com	\$27,000,000 0%	DND	106 135	Jesse Warren	Industrial mechanical contractor performing maintenance and new construction projects
18	Geo-Solutions Inc. 1250 Fifth Ave., New Kensington, PA 15068 (724) 335-7273 / www.geo-solutions.com	\$26,258,508 47.6%	\$22,000,000	60 60	Christopher Ryan, cryan@geo-solutions.com	Specialty foundation/environmental contracting, levee and dam repairs, brownfield redevelopment, specialties include slurry walls, in situ stabilization and other soil and groundwater treatment technologies
19	Carl Walker Construction Group Inc. 935 Vista Drive, Pittsburgh, PA 15205 (412) 490-2924 / www.carlwalkerconstruction.com	\$26,102,000 NA	\$20,602,750	92 109	Leonard Tsupros Joseph White	Specializes in parking garages; contracting and design/build of new parking garages; repair, restoration and rehabilitation of existing parking structures, including deck waterproofing
20	Miller Electric Construction Inc. 4377 William Flynn Highway, Allison Park, PA 15101 (412) 487-1044 / www.millerelectric.com	\$24,000,000 26.3%	DND	150 150	William Miller	Electrical contractor serving commercial, industrial, institutional, health care, teledata and high-voltage markets, solar and wind power
21	Kirby Electric Inc. 415 Northgate Drive, Warrendale, PA 15086 (724) 772-1800 / www.kirbyelectricinc.com	\$23,549,000 NA	\$11,500,000	94 94	James P. Kirby Jr., jpkirbyjr@kirbyelectricinc.com	Electrical, tele/data, fiber
22	DGI-Menard Inc. (Menard)* 275 Millers Run Road, Bridgetown, PA 15017 (412) 257-2750 / www.dgi-menard.com	\$23,000,000 NA	DND	25 50	Seth L. Pearman, spearlman@dgi-menard.com	Specialty geotechnical contractor offering ground improvement for commercial, industrial, residential, and transportation applications
23	Climatex Inc. 200 Bilmar Drive, Pittsburgh, PA 15205 (412) 921-8000 / www.climatex.com	\$21,084,500 17.8%	DND	120 135	Brad Taback	Commercial/residential HVAC installation & service, design-build HVAC, temperature controls, refrigeration service, custom sheet metal fabrication
24	PRISM Response Inc. 102 Technology Lane, Export, PA 15632 (724) 325-3330 / www.prismresponse.com	\$17,000,000 NA	\$12,000,000	100 250	Shawn P. Regan John C. Regan	Asbestos abatement, mold remediation, interior demolition, emergency response
25	A.J. Demor & Sons Inc. 2150 Eldo Road, Monroeville, PA 15146 (412) 242-6125 / www.ajdemor.com	\$15,500,000 5.4%	\$7,000,000	35 45	David A. Demor	Mechanical contractor specializing in plumbing & HVAC

JUST MISSED THE LIST

Ranked by 2011 local office billings¹

26	Giffin Interior & Fixture Inc.*	\$12.8M
27	RAM Acoustical Corp.	\$12.4M
28	Atlas Railroad Construction	\$10M
28	Hanlon Electric Co.	\$10M
30	D-M Products Inc.	\$9.1M

A SECOND LOOK

Ranked by number of local employees

1	McCarl's Inc.	500
2	McKamish Inc.*	373
3	Sargent Electric Co.	320
4	Wyatt Inc.	300
5	CentiMark Corp.	250
6	Burns & Scalo Roofing Co. Inc.	235
7	Lighthouse Electric Co.	225
8	Ruthrauff Sauer	205
9	Wellington Power Corp.	200
9	W.G. Tomko Inc.	200



Edward Dunlap, chairman and CEO of No. 1 CentiMark Corp.



Michael Flowers, CEO of No. 2 American Bridge Co.

FOOTNOTES

Source: Individual contractors, company websites, F.W. Dodge division of McGraw-Hill Cos.

DND: Did not disclose

NA: Not available/not applicable

¹ Billings are defined as sales collected from work actually billed in 2011.

* Did not provide updated information by deadline. Data is from last year's list.

Counties surveyed for this list: Allegheny, Armstrong, Beaver, Butler, Fayette, Washington and Westmoreland

Contact Research Director Ethan Lott: elott@bizjournals.com | (412) 208-3823

Originally published Aug. 3. Selected material updated for Book of Lists.