

	COMPANY NAME	LOCATION	TOTAL REVENUE	PEAK STAFF	RESIDENTIAL %	COMMERCIAL %
1.	CentiMark Corp.	Canonsburg, Pa.	\$625,807,221	3500	0	100
2.	Tecta America	Rosemont, Ill.	\$500,000,000	2500	0	100
3.	Flynn Group of Cos.	Many in U.S. & Canada	\$265,453,823*	5500	0	100
4.	Baker Roofing Co.	Raleigh, N.C.	\$192,650,988	1181	15	85
5.	Nations Roof	Mobile, Ala.	\$187,000,000	985	5	95
6.	North American Roofing Services Inc.	Tampa, Fla.	\$165,000,000	475	0	100
7.	Empire Roofing	Ft. Worth, Texas	\$150,000,000	585	0	100
8.	Mr. Roof / Able Roof	Columbus, Ohio	\$143,000,000	300	70	30
9.	BEST Contracting Services Inc.	Gardena, Calif.	\$136,000,000	500	0	100
10.	Kalkreuth Roofing and Sheet Metal	Wheeling, W.Va.	\$124,255,000	700	1	99
11.	Beldon Group of Cos.	San Antonio, Texas	\$113,717,820	644	75	25
12.	Greenwood Industries Inc.	Worcester, Mass.	\$94,000,000	500	0	100
13.	American Dream Home Improvement Inc.	Downers Grove, Ill.	\$90,000,000	500	100	0
14.	Advanced Roofing Inc.	Ft. Lauderdale, Fla.	\$89,588,000	420	0	100
15.	Aspen Contracting Inc.	Lee's Summit, Mo.	\$88,446,135	300	90	10
16.	Simon Roofing	Youngstown, Ohio	\$86,220,438	549	0	100
17.	CP Rankin Inc.	Chalfont, Pa.	\$84,895,000	685	0	100
18.	Mason Dixon Contracting	Umatilla, Fla.	\$74,039,305	223	80	20
19.	Holland Roofing	Florence, Ky.	\$74,000,000	460	0	100
20.	KPOST Co.	Dallas, Texas	\$65,620,377	419	5	95
21.	Aloha Construction Inc.	Lake Zurich, Ill.	\$64,000,000	65	95	5
22.	Crowther Roofing & Sheet Metal of Florida Inc.	Ft. Myers, Fla.	\$62,604,370	554	15	85
23.	Collis Roofing	Longwood, Fla.	\$61,200,000	265	83	17
24.	Roofing Southwest	Phoenix, Ariz.	\$60,000,000	350	25	75
25.	The Bulldog Group Inc.	Winston-Salem, N.C.	\$57,365,199	315	2	98
26.	The Roof Depot Inc.	Alpharetta, Ga.	\$54,301,534	160	25	75
27.	Elmer W. Davis Inc.	Rochester, N.Y.	\$54,193,941	250	0	100
28.	Bone Dry Roofing Inc.	Indianapolis, Ind.	\$53,464,098	240	95	5
29.	Precision Construction and Roofing	North Richland Hills, Texas	\$48,642,887	36	75	25
30.	Best Roofing	Ft. Lauderdale, Fla.	\$47,502,000	305	5	95
31.	Sutter Roofing Co.	Sarasota Fla.	\$47,233,200	307	2	98
32.	The Scalo Cos.	Pittsburgh, Pa.	\$43,248,505	175	9	91
33.	Wayne's Roofing Inc.	Sumner, Wash.	\$40,610,773	160	0	100
34.	Lon Smith Roofing and Construction	Ft. Worth, Texas	\$40,543,526	132	15	85
35.	Carroll Bradford	Orlando, Fla.	\$39,361,805	102	95	5
36.	Kidd Roofing	Austin, Texas	\$38,802,000	110	70	30
37.	Findlay Roofing	Marietta, Ga.	\$38,250,000	50	98	2
38.	Feazel Inc.	Westerville, Ohio	\$38,000,000	50	50	50
38.	Infinity Roofing & Siding Inc.	Houston, Texas	\$36,452,000	29	85	15
40.	U.S. Roofing Corp.	Norristown, Pa.	\$35,821,000	190	0	100
41.	Roofing Solutions LLC	Prairieville, La.	\$35,601,739	75	2	98
42.	Stonebrook Exterior	Lincoln, Neb.	\$34,700,000	141	15	85
43.	Best Choice Roofing	Hendersonville, Tenn.	\$33,491,043	145	99	1
44.	John Beal Roofing	St. Louis, Mo.	\$33,000,000	100	75	25
45.	Jottan Inc.	Florence, N.J.	\$32,711,475	120	0	100
46.	Saddleback Roofing	Orange, Calif.	\$32,000,000	145	0	100
47.	Parsons Commercial Roofing	Waco, Texas	\$30,945,000	200	2	98
48.	Evans Roofing Co. Inc.	Elmira, N.Y.	\$30,000,000	250	0	100
49.	Total Home Roofing	Rockledge, Fla.	\$29,000,000	230	100	0
50.	Katchmark Construction Inc.	Chantilly, Va.	\$28,847,000	49	30	70

\* Revenue from U.S. operations

	COMPANY NAME	LOCATION	TOTAL REVENUE	PEAK STAFF	RESIDENTIAL %	COMMERCIAL %
51.	SRG Roofing	Dallas, Texas	\$28,534,000	115	0	100
52.	Commercial Roofers Inc.	Las Vegas, Nev.	\$27,591,599	175	0	100
53.	The Original Roofing Co. LLC	Las Vegas, Nev.	\$26,900,000	155	35	65
54.	Contract Exteriors	Myrtle Beach, S.C.	\$26,567,519	82	90	10
55.	American Roofing Co. LLC	Summerville, Ga.	\$26,522,000	118	85	15
56.	Barber & Associates Inc.	Jacksonville, Fla.	\$26,000,000	85	0	100
57.	Town and Country Roofing Inc.	Frisco, Texas	\$24,975,000	30	98	2
58.	Crest Exteriors LLC	Plano, Texas	\$24,830,397	60	90	10
59.	White Castle Roofing	Lincoln, Neb.	\$24,391,395	182	78	22
60.	Butcher & Butcher Construction	Rochester Hills, Mich.	\$24,000,000	120	20	80
60.	Apple Roofing LLC	Lincoln, Neb.	\$23,928,019	40	95	5
62.	The Exterior Co. Inc.	Lancaster, Pa.	\$23,293,340	45	90	10
62.	Paramount Builders Inc.	Virginia Beach, Va.	\$22,853,689	310	100	0
64.	Donald B. Smith Inc.	Hanover, Pa.	\$22,500,000	76	5	95
65.	Tadlock Roofing	Tallahassee, Fla.	\$22,100,000	162	80	20
66.	JR & Co. Inc	Kansas City, Mo.	\$22,015,000	120	10	90
67.	All-South Subcontractors Inc.	Birmingham, Ala.	\$21,880,000	160	0	100
68.	Stellar Restoration Services LLC	Houston, Texas	\$21,641,266	22	0	100
69.	Hudson Valley Roofing and Sheet Metal	New Windsor, N.Y.	\$21,495,573	120	0	100
70.	Schena Roofing & Sheet Metal Co. Inc.	Chesterfield, Mich.	\$20,800,000	120	0	100
71.	Remedy Roofing Inc.	Katy, Texas	\$20,711,415	75	85	15
71.	McKinnis Inc.	Blair, Neb.	\$20,673,000	100	35	65
73.	Hayden Building Maintenance Corp.	West Nyack, N.Y.	\$20,377,660	52	5	95
74.	Antis Roofing & Waterproofing	Irvine, Calif.	\$20,200,000	110	98	2
75.	Advanced Roofing and Sheetmetal	Ft. Myers, Fla.	\$20,005,949	200	5	95
76.	Benton Roofing	East Flat Rock, N.C.	\$19,898,289	48	0	100
77.	Legacy Service USA LLC	Southampton, Pa.	\$19,260,605	72	5	95
77.	Roofing By Curry	Sarasota, Fla.	\$19,195,000	150	95	5
77.	Allen Roofing & Siding	Ellisville, Mo.	\$19,107,963	135	85	15
77.	Horizon Roofing Inc.	Minneapolis, Minn.	\$19,064,169	92	0	100
81.	Total Roofing	Colorado Springs, Colo.	\$18,978,359	35	90	10
82.	Noland's Roofing Inc.	Clermont, Fla.	\$18,700,000	100	100	0
83.	Kelly Roofing	Bonita Springs, Fla.	\$18,600,000	185	80	20
84.	AAA Roofing By Gene Inc.	Riverside, Calif.	\$18,525,000	80	0	100
85.	Legacy Roofing Services	Akron, Ohio	\$18,385,000	112	15	85
86.	Roofed Right America LLC	Milwaukee, Wis.	\$18,275,156	137	3	97
87.	DKG & Associates Inc.	Albuquerque, N.M.	\$18,000,000	106	1	99
87.	Infinity Exteriors LLC	New Berlin, Wis.	\$17,106,200	125	99	1
89.	Davis Bros. Roofing and Sheet Metal Fabricators Inc.	Church Hill, Tenn.	\$17,100,000	16	40	60
90.	Quality Roofing Inc.	Tampa, Fla.	\$16,785,000	150	27	73
91.	Elevated Roofing LLC	Frisco, Texas	\$16,500,000	36	90	10
92.	Tory's Roofing & Waterproofing Inc.	Pearl City, Hawaii	\$16,450,000	65	40	60
92.	National Roofing Co.	Albuquerque, N.M.	\$16,057,000	150	0	100
94.	DreamHome Remodeling Inc.	Springfield, Va.	\$15,879,672	18	97	3
95.	Legacy Restoration	Plymouth, Minn.	\$15,706,000	55	95	5
96.	Absolute Roofing & Waterproofing	Frisco, Texas	\$15,700,000	50	30	70
97.	Cochran Exteriors LLC	Indianapolis, Ind.	\$15,653,451	54	90	10
98.	NMC Exteriors	Plymouth, Minn.	\$15,547,983	24	95	5
98.	Roofing Professionals of Texas	Ft. Worth, Texas	\$15,400,000	46	55	35
100.	Authority Roofing LLC	Frisco, Texas	\$15,161,555	35	5	95

# ROOFING CONTRACTOR

# Top

# 100

## Roofing Contractors

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## MONUMENTAL STORMS AND TAX CODE CHANGES MEANT MORE OPPORTUNITIES FOR ROOFING CONTRACTORS IN MANY RESIDENTIAL AND COMMERCIAL MARKETS LAST YEAR

By Art Aisner

**T**en years ago, *Roofing Contractor* set out to compile a comprehensive working list of top roofing contractors that excelled in both residential and commercial roofing markets across the country. The tradition continues as the *RC* team collected 2017 sales revenue totals submitted independently by companies from all around the country throughout the first half of the year. We then used the data to mold the 2018 list of the highest-earning roofing professionals industry-wide.

When it launched, *RC* Publisher Jill Bloom said she was confident roofing contractors would be willing to share their success from the previous year and put their company reputations on the line. The belief was largely based off her experience with establishing the annual Best of Success conference — where contractors share their best practices in the hope of improving the roofing industry overall.

“It’s awesome to see how willing con-

tractors are to share with each other,” she said. “This industry is all about people, relationships and how passionate they are about their business. This is exactly what we experience at Best of Success. People want to really help each other out, and our Top 100 gives roofing contractors an opportunity to take a moment and shine a light on their yearly success.”

*RC*’s Top 100 has taken on a life of its own, and participation by companies, whether they’re relatively new, or are continuing a family legacy now stretching across multiple generations, is growing. What began as a way to help roofing contractors establish themselves as reputable and successful businesses in the eyes of their peers and their customers has turned into nothing short of a roofing industry phenomenon.

That the Top 100 list consistently remains the best-read and most-shared content *RC* produces each year is also no surprise, Bloom said.

“It shows that roofing contractors are always trying to look for ways to push themselves, and find the other contractors out there to help try and figure out what they’re doing and how they’re doing it,” she said. “We’re grateful that it’s become a point of pride for some of the best roofing contractors out there, and a goal that others in the industry are striving to reach.”

Despite challenges in workforce, concerns over tariffs and the increasing costs of building materials, many roofing contractors in both commercial and residential sectors reported having strong years financially and demonstrated significant revenue growth. Many credit tax cuts and deregulation, while others said they simply invested more time and resources into their people, organizational structure and technological capabilities to keep customers happy and keep more work coming in.

Here are the Top 100 roofing contractors from around the country.