

PITTSBURGH BUSINESSTIMES

APRIL 27, 2012

LARGEST PITTSBURGH-AREA CONSTRUCTION CONTRACTORS

(Ranked by 2011 local office billings¹)

	Name Address Phone / website	2011 local office billings ¹ Percent change	2011 new con- tracts award- ed/Backlog	Employees: local/total	Top local officer(s)	Projects underway
1	PJ Dick/Trumbull/Lindy Paving P.O. Box 6774, 225 North Shore Drive, Pittsburgh, PA 15212 (412) 807-2000 / pjdic.com, trumbullcorp.com, lindypaving.com	\$616,000,000 12.8%	\$958,000,000 \$1,000,000,000	809 974	Clifford R. Rowe Jr. George E. Mezey	The Tower at PNC Plaza, Veterans Administration Research Office Bldg., Univ. of Pittsburgh - new freshmen housing, Rt. 28 reconstruction, Crosstown Blvd. rehabilitation
2	Walsh Construction Co. 333 Technology Drive, Suite 205, Canonsburg, PA 15317 (724) 745-6039 / www.walshgroup.com	\$573,700,000 -5.4%	\$734,300,000 \$1,301,300,000	199 1,680	Kevin Swain, Dan Lucas, Bob Spekis, Chris Burns	Squirrel Hill Tunnel rehab, Rt. 65 Marshall Interchange, I-90 Innerbelt, Holtwood hydro plant, SCI Phoenix prison, Erie Insurance HQ, Norfolk Consolidated Courts Complex
3	CentiMark Corp. 12 Grandview Circle, Canonsburg, PA 15317 (724) 514-8572 / www.centimark.com	\$474,200,000 17.3%	\$462,883,689 \$101,621,652	250 3,000	Edward Dunlap Timothy M. Dunlap, timothy.dunlap@centimark.com	DND
4	American Bridge Co. 1000 American Bridge Way, Coraopolis, PA 15108 (412) 843-1000 / www.americanbridge.net	\$411,054,662 -30.8%	\$424,287,727 \$655,685,000	250 1,000	Michael Flowers	George Wash. Br. & Triborough Br. (N.Y.), Charleroi Monessen Br., Coosa River Br. (Ala.), Kentucky Lakes Bns., Columbus Road Lift Br., Three Nations Br., (Ont.), Pier 6 Groton Submarine Pier, (Conn.), Chesapeake Bay Redecking (Md.), Chicoteague Br. (Va.)
5	Sauer Holdings Inc. 30 51st St., Pittsburgh, PA 15201 (412) 687-4100 / www.sauer-inc.com	\$381,268,000 4.4%	\$386,541,000 \$495,827,000	320 844	William N. Steitz Jr. Raymond Gajski	UPMC East, ATI Brackenridge, Magee Hospital, West Penn Power Call Center, Marcellus Shale-Variou Compressor Sites
6	dck worldwide LLC One PPG Place, 27th Floor, Pittsburgh, PA 15222 (412) 384-1000 / www.dckww.com	\$314,000,000 -4.3%	\$938,000,000 DND	125 800	Stephen D'Angelo	A.J. Celebrezze Federal Building facade (Cleveland), LSL Passavant, Camp Lejeune East Facility, Yuma Hangars, Guam Medical Center
7	Limbach Facility Services LLC 31-35th St., Pittsburgh, PA 15201 (412) 359-2100 / www.limbachinc.com	\$296,052,000 22%	\$259,630,000 \$228,032,000	95 836	Mike Balistreri, mike.balistreri@limbachinc.com	Elliott Centennial Building, UPMC Mercy Hospital, VAMC Butler, St. Vincent Science Center, University of Pittsburgh Eberly/Chevron Hall
8	Mascaro Construction Co. LP 1720 Metropolitan St., Pittsburgh, PA 15233 (412) 321-4901 / www.mascaroconstruction.com	\$223,320,000 -8.7%	\$203,100,000 \$215,100,000	127 136	John C. Mascaro Jr. Michael R. Mascaro Jeffrey M. Mascaro	Univ. of Pittsburgh Mid-Campus complex, Huntington Federal Bldg., Bethel Park High School, Lock Haven Univ., CSX J&L Tunnel, pipe & finishing mill, pump station & pipeline
9	McCarl's Inc. 1413 Ninth Ave., P.O. Box 191, Beaver Falls, PA 15010 (724) 843-5660 / www.mccarls.com	\$149,000,000 22.6%	\$130,000,000 \$45,000,000	500 1,400	Robert W. Santillo	V&M Star water treatment, PPL maintenance, Eastman Chemical new production line & pastillator, O'Brien & Gere dry sorbent injection, MarkWest Marcellus Shale midstream
10	Wellington Power Corp. 40th and Butler streets, Pittsburgh, PA 15201 (412) 681-0103 / www.wellingtonpower.com	\$147,000,000 -27.4%	\$40,000,000 \$93,000,000	200 550	Bridget K. Loftus Paul K. Loftus	Pacific Gas & Electric smart metering, North Shore Connector train systems/stations, UPMC East, Evergreen Data Center, Ensworth Lock & Dam
11	Nicholson Construction Co. 12 McClane St., Cuddy, PA 15031 (412) 221-4500 / www.nicholsonconstruction.com	\$146,306,000 13.1%	DND \$147,539,000	77 238	Andrew Walker	South Chestnut wind project (Farmington), Lake Barton Dam (Fairfax County, Va.), Bridgewater Hydro Station (Morgantown, N.C.)
12	Brayman Construction Corp. 1000 John Roebling Way, Saxonburg, PA 16056 (724) 443-1533 / www.brayman.com	\$146,000,000 -2.7%	\$131,000,000 \$248,000,000	278 450	Stephen M. Muck	Freeport Bridge (Freeport), Masontown Bridge (Mason-town), Dover Dam (Dover, Ohio), Icos Ferry Bridge, (Morgantown, W.Va.), Ironton Russell Bridge, (Ironton, Ohio)
13	Joseph B. Fay Co. 100 Sky Lane, Tarentum, PA 15084 (724) 265-4600 / www.jbfayco.com	\$141,000,000 4.4%	\$100,000,000 \$158,000,000	200 350	Lester C. Snyder III	Pa. Turnpike MP 31-38; Charleroi-Monessen Bridge; Mansfield Bridge
14	Massaro Corp. 120 Delta Drive, Pittsburgh, PA 15238 (412) 963-2800 / www.massarocorporation.com	\$121,169,000 14.4%	\$84,460,000 \$100,527,000	245 245	Joseph A. Massaro III, jamii@massarocorporation.com; Steven M. Massaro,	Penn Hills High School; Penn State Henderson Biobehavioral Building; Morgantown Readiness Center; UPMC Clinical Lab Building; South Fayette SD elementary school
15	Continental Building Systems 395 E. Waterfront Drive, Homestead, PA 15120 (412) 464-8933 / www.continental-buildingsystems.com	\$108,863,000 19%	DND DND	40 146	Matthew A. Curtis	Hampton Inn & Suites The Waterfront, Springhill Suites Latrobe, Giant Eagle stores, Cranberry Business Park
16	Turner Construction Co.* Two PNC Plaza, 27th Floor, Pittsburgh, PA 15222 (412) 255-5400 / www.turnerconstruction.com	\$107,000,000 NA	DND DND	82 5,017	Joseph Milicia Jr	FBI Biometrics Technology Center, Phipps Conservatory Center for Sustainable Landscapes, River Vue Apartments
17	Sargent Electric Co. 2767 Liberty Ave., Pittsburgh, PA 15222 (412) 391-0588 / www.sargent.com	\$95,000,000 15.4%	DND \$110,000,000	425 850	Stephan H. Dake, sdake@sargent.com	Various regional projects for Duquesne Light, U.S. Steel, GENON, FirstEnergy, MarkWest; V&M Tube (Youngstown, Ohio), PennDOT Squirrel Hill Tunnel rehab
18	W.G. Tomko Inc. 2559 Route 88, Finleyville, PA 15332 (724) 348-2000 / www.wgtomko.com	\$92,000,000 24%	DND DND	200 400	William G. Tomko III	SCI Benner (prison project in Benner, Pa.)
19	Bridges & Co. Inc. 1300 Brighton Road, Pittsburgh, PA 15233 (412) 837-1381 / www.bridgespbt.com	\$85,000,000 -28%	DND DND	100 11,000	Paul Bridges, pbridges@bridgespbt.com; Glenn Gates; Paul Marquart, pmarquart@bridgespbt.com	Target, LA Fitness, FedEx Ground, SuperValu, Bayer, Westminster College, Wal-Mart
20	Rycon Construction Inc. 2525 Liberty Ave., Pittsburgh, PA 15222 (412) 392-2525 / www.ryconinc.com	\$84,400,000 2.7%	\$79,800,000 \$58,400,000	175 175	Todd A. Dominick, todd@ryconinc.com; John J. Sabatos, jsabatos@ryconinc.com; Lou F. Ferrara, lferrara@ryconinc.com	Hyatt Summerfield Suites, UPMC Passavant, University of Pittsburgh - Greensburg, Dick's Sporting Goods - Indian Hills Plaza, Bendum Hall
21	Lighthouse Electric Co. Inc. 1957 Route 519 South, Canonsburg, PA 15317 (724) 873-3500 / www.lighthouseelectric.com	\$83,000,000 25.8%	\$50,250,000 \$39,000,000	225 275	Todd Mikec, todd@mikec@lighthouseelectric.com	Pa. American Water, University of Pittsburgh Benedum Hall, University of Pittsburgh Chevron Science, Magee Hospital ICU Expansion, VA Cares PHS II
22	SSM Industries Inc. 3401 Grand Ave., Neville Island, PA 15225 (412) 771-5100 / ssmi.biz	\$76,848,000 NA	DND \$68,000,000	185 353	Tom Szymczak, tszymczak@ssmi.biz	DND
23	McKamish Inc.* 50 55th St., Pittsburgh, PA 15201 (412) 781-6262 / www.mckamish.com	\$73,100,000 NA	DND DND	373 417	David McKamish, davidm@mckamish.com	DND
24	Mosites Construction Co. 4839 Campbell's Run Road, Pittsburgh, PA 15205 (412) 923-2255 / www.mosites.com	\$70,000,000 -22%	DND DND	322 322	Steven T. Mosites; Dean Mosites; Anthony P. Malanos, tmalanos@mosites.com	Aerotech expansion, Univ. of Pittsburgh Mid Campus renov., Washington & Jefferson College Dieter Porter renov., Trafford Bridge, New York Avenue Bridge, Allegheny Tunnel rehab.
25	Golden Triangle Construction Co. Inc. 8555 Old Steubenville Pike, Imperial, PA 15126 (724) 828-2800 / www.gtccpg.com	\$69,800,000 -5.7%	DND DND	300 300	Bindy Buccì, bindy@gtccpg.com	I-70 over Rt. 519, Veterans Memorial Bridge, Rt. 19/Pine Creek-Wallace Road

JUST MISSED THE LIST

Ranked by 2011 local office billings

26	Richard Goettle Inc.	\$69,000,000
27	Jendoco Construction Corp.*	\$67,300,000
28	Nello Construction Co.	\$58,369,000
29	Mistick Construction Co.	\$56,458,186
30	Wyatt Inc.	\$49,000,000
31	STEVENS	\$44,000,000
32	Landau Building Co.	\$37,900,000
33	Century Steel Erectors	\$37,021,000
34	Power Piping Co.	\$27,000,000
35	Geo-Solutions Inc.	\$26,258,508
36	Carl Walker Construction	\$26,102,000
37	Kirby Electric	\$23,549,000

A SECOND LOOK

Ranked by backlog

1	Walsh Construction Co.	\$1,301,300,000
2	P.J. Dick Inc./Trumbull/Lindy	\$1,000,000,000
3	American Bridge	\$655,685,000
4	Sauer Holdings Inc.	\$495,827,000
5	Brayman Construction Corp.	\$248,000,000



Clifford Rowe Jr., CEO of No. 1 P.J. Dick/Trumbull/Lindy Paving



Michael Flowers, CEO of No. 4 American Bridge Co.

FOOTNOTES

Sources: Individual firms.

Note: AMEC Inc., A&L Inc., and A. Martini & Co., which are believed to be among the region's largest construction contractors, have not provided updated data for more than two years. A.C. Dellovado declined to provide 2011 data and is not listed.

¹ Defined as sales collected from contracts completed in 2011.

* Did not provide updated data by deadline. Information is from last year's list.

DND: Did not disclose

NA: Not available/not applicable

Counties surveyed for this list: Allegheny, Armstrong, Beaver, Butler, Fayette, Washington and Westmoreland

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